

**GET TO KNOW EQUIPMENT FINANCE**

Real Solutions that Work for You.  
We Keep It Simple.



PNC's relationship-driven approach allows us to provide the best solution for you and your business. We want you to spend more time on growing your business and less time worrying about how you are going to make it happen.



## Industry Expertise

PNC's dedicated team of Equipment Finance experts have a comprehensive understanding of the equipment you need, from purchase to remarketing.

Our deep vertical market expertise includes:

- Commercial, Mid-Sized and Large Corporate Clients
- Aviation Finance
- Canadian Finance
- Vendor Finance

## It Starts with a Conversation

You need a finance partner — one that understands your business, where you are headed, the challenges you face and what you need to be successful.

Your Equipment Finance specialist will invest the time in getting to know you and your business, discussing the things that matter to you.

Are you looking to finance a capital equipment purchase or an IT project? Do you need a financing partner for your customers so they can purchase your product, which allows you to grow? Is your company ready to purchase a corporate aircraft that needs financing?

As one of the largest bank-owned equipment finance companies in the U.S., PNC Equipment Finance has a solution.

## Real Solutions

### Commercial and Corporate Banking Clients

Our direct lending capabilities allow us to provide leases and loans structured to finance your equipment-acquisition or project-funding needs.

### Specialty Finance Segments

Whether you are looking to finance a corporate aircraft or assets for your business in Canada, we have dedicated teams that know your business.

### Vendor Finance

Our program and partner philosophy is simple — build sustainable revenue streams that result in long-term relationships through sales-aid financing programs for our vendor partners.

**3rd-Largest**

Bank-Owned Equipment Finance Company

**\$17+ Billion**

Assets Under Management<sup>1</sup>

**\$3 Billion**

In Aircraft Loans Over the Past 5 Years and 40+ Dedicated Experts

**10+ Years**

Average Length of Our Vendor Partner Relationships





## Why You Should Finance

- **Stay Current with Equipment, Avoid Technology Obsolescence, and Grow Your Business**

Equipment financing from PNC allows you to obtain the equipment you need to increase productivity, improve service levels, attract and retain customers and employees, and minimize the risk of obsolescence.

- **Improve Cash Flow and Ease Budget Constraints**

PNC Equipment Finance offers financing solutions to help you obtain the equipment you need now while minimizing the impact on your monthly and annual cash flow.

- **Tailored Solutions That Make Sense**

Our full array of lending products allows us to structure a solution that works for you.

- **We Know Your Business**

There are a lot of things to consider when it comes to your capital equipment needs — your needs today, tomorrow and in the future. Our experienced team of specialists will listen to your needs and help provide the best solution for your business.

## We Keep It Simple — Our Process

Seamless Execution from Start to Finish

### It Starts with a Conversation

- PNC wants to understand you and your business.
- Your Equipment Finance Representative wants to invest time into getting to know your goals.

### Real Solutions

- PNC's diverse group of product offerings and experience allows us to provide a solution that works for you and your organization.

### Booking Process

- A dedicated team of equipment finance employees will walk you through the process — making it simple.

### Invoicing & Funding

- PNC receives the invoice for the equipment you are acquiring or the project that needs funding.
- PNC finalizes the documentation and issues payment.

**Equipment Delivered / Project Started**

---

## About PNC

PNC Equipment Finance is a member of The PNC Financial Services Group, Inc., one of the largest, best capitalized and best regarded financial services companies in the country with over \$558 billion in assets and approximately 60,000 employees.<sup>1</sup> PNC offers solutions to businesses throughout the U.S. with expanded reach in Canada. PNC's Corporate & Institutional Banking is a leading provider of financial services to mid-sized and large corporations and is a provider to more than two-thirds of the Fortune 500. For over 160 years, PNC has navigated a steady course while growing in size, sophistication and service.



### READY TO HELP

For more information on PNC Equipment Finance, contact your Relationship Manager or Equipment Finance Specialist, or visit [pnc.com/ef](https://pnc.com/ef).

<sup>1</sup> As of December 31, 2021.

PNC and PNC Bank are registered marks of The PNC Financial Services Group, Inc. ("PNC").

Bank deposit, treasury management and lending products and services, foreign exchange and derivative products (including commodity derivatives), bond accounting and safekeeping services, escrow services, and investment and wealth management and fiduciary services are provided by PNC Bank, National Association ("PNC Bank"), a wholly owned subsidiary of PNC and **Member FDIC**.

In Canada, PNC Bank Canada Branch, the Canadian branch of PNC Bank, provides bank deposit, treasury management, lending (including asset-based lending) and leasing products and services. Deposits with PNC Bank Canada Branch are not insured by the Canada Deposit Insurance Corporation or by the United States Federal Deposit Insurance Corporation.

Lending, leasing and equity products and services, as well as certain other banking products and services, require credit approval. PNC does not provide legal, tax or accounting advice unless, with respect to tax advice, PNC Bank has entered into a written tax services agreement.

©2022 The PNC Financial Services Group, Inc. All rights reserved.

CIB EF PDF 0421-099-1827901

[pnc.com/ef](https://pnc.com/ef)

